





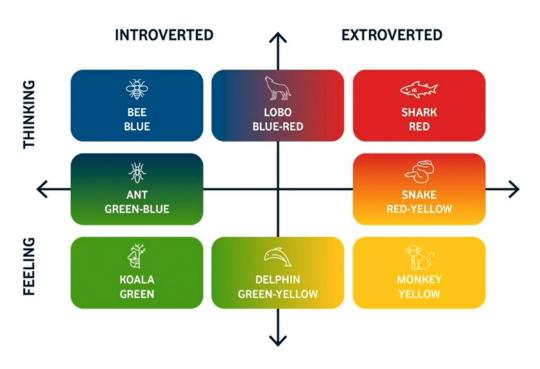
Why is important to identify your personality profile and others?

Personality profiling provides a platform for individuals to:

- 1. explore their core personality, work preferences and strengths and
- 2. To help them identify how others may perceive them, how they will work with others, and where they will need to adapt to suit the team they lead.







**EXTROVERTED** 









IMPARTIAL
OBJECTIVE
REFLECTIVE
ANALYTICAL
METHODICAL
PRUDENT

#### DESCENTERED

PERFECTIONIST
INDECISE
INFLEXIBLE
RELUCTANT
COLD
RESERVED

#### CENTERED

PRACTICAL
DEMANDING
DETERMINED
ENERGIC
CONFIDENT
DIRECT

#### DESCENTERED

AGGRESSIVE DEMANDING AUTHORITARIAN INTOLERANT ARROGANT IMPATIENT



# FAITHFUL OBEDIENT CARING FEAR OF REJECTION ENCOURAGING CONFORMIST PATIENT INSECURE PARTICIPATIVE SOSOUS CONSTANT DIFFICULT



#### CENTERED

CREATIVE
ENTHUSIASTS
SOCIAL
DYNAMIC
EXPRESSIVE
FRIENDLY

#### DESCENTERED

EXALTED
INDISCRETE
INFORMAL
EXTRAVAGANT
PRECIPITATED
UNCONTENTRATED

THINKING	BEE BLUE	LOBO BLUE-RED	SHARK RED	
·	券 ANT GREEN-BLUE		SNAKE RED-YELLOW	$\rightarrow$
FEELING	KOALA GREEN	DELPHIN GREEN-YELLOW	MONKEY YELLOW	

**INTROVERTED** 



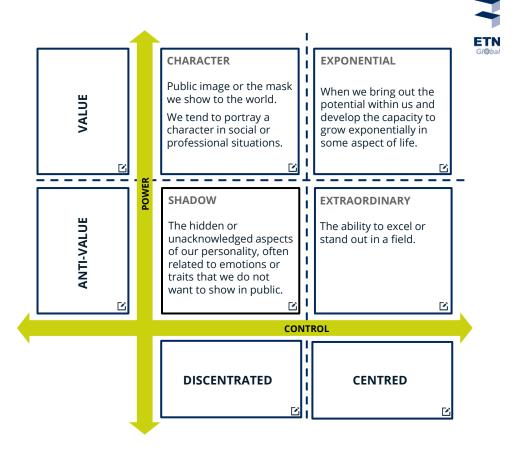
#### Homeworks:

1. Learn how to identify the personality of the people you are talking to.

2. Adapt your communication style to each person.

## LIFE MAP

- Map out your life journey to identify your strengths and growth areas.
- Learn how to leverage your experiences for professional development.



## LIFE MAP



#### Homeworks:

- 1. Ask family, friends, and colleagues what they think is your best value and which situations your communication/behaviour is not so good.
- 2. Build your LIFE MAP and evolve it.
  - Adapt it until you feel confident with it, and
  - learn how to transition from the other regions to your exponential region.



## Thank you for your attention

5 April 2024