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Welcome speech

Alexander Wisse, CEO, NEM Energy



NEM Energy Group

Heat transfer as enabler for the gas turbine future

20.03.2024





Heat Recovery Solutions



Exhaust & Diverter Solutions



Heat Exchanger Solutions



Aftermarket Services



Let's talk about NEM Energy

Rem

Heat transfer as enabler for the gas turbine future



Who is NEM Energy?

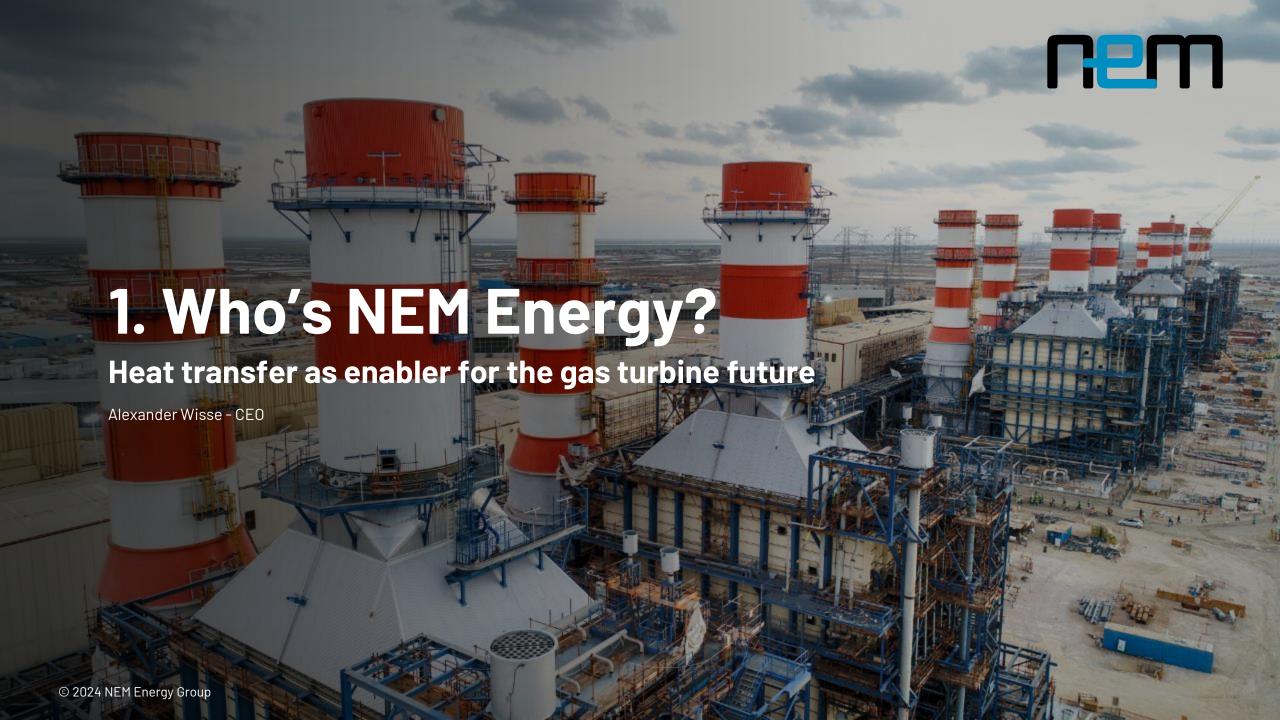
Heat transfer technology provider for Power and Heat Generation, O&G, Nuclear, Geothermal and many more markets.

- Energy trends defining demand

 Heat transfer technologies are key in supporting a better climate and achieving CO2 goals.
- Walk the talk

 State of the art technology, providing heat transfer technology in gas turbine projects around the globe.

NEM Energy is a globally leading provider of Heat Transfer Technology



NEM Energy from 1929 to 2024 in a nutshell





Established in **1929,** Leiden The Netherlands



2022 Acquired by Mutares. Back as **NEM** Energy and **independent**



2011 Siemens Acquires NEM (name change in 2018)

SIEMENS

2023
NEM acquires
Balcke-Dürr







Market challenges of today define demand for new solutions





Climate

Following Paris agreement: keeping the world within the 2°C scenario; lowering our global emissions footprint

CO2 price



Lower GHG

Producing power with lower emissions



Air quality

United Nations: "Europe and North America are on course for sustained damage from air pollution to health, ecosystems, food production.."

NOx + PM regulations



Emission-free

Cleaning exhaust gases from Nitrogen Oxide pollutants



Efficiency

International Energy Agency: "Efficiency and renewables key to global climate change mitigation"

Fuel price



Lower LCoE

Providing affordable electricity with high efficiency



Reliability and flexibility

Grid stability issues in many countries; renewables determining the new normal for conventional power plants

Grid/ renewables



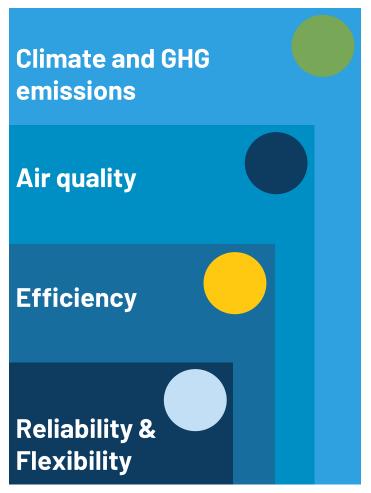
Reliable power

Allowing growth of renewables through a reliable power backbone

Addressing today's market challenges with real solutions



Market challenges



NEM Energy response

Producing renewable heat through our E-heater



Generating electricity with high efficiency through our large gas turbine HRSG solutions

Offering flexible operations with DrumPlus™, proven Exhaust Diverters and H₂-Ready concepts









Our contribution to the energy transition





Heat exchangers Geothermal applications for renewable power



DrumPlus™ Allowing fast startup and flexible operation



H2 readiness First H2 certified HRSG company in the world



Alternative Cycles WHRU for ORC, sCO2, and other fluids/gasses



Ultra-Light Bottoming Cycle Reducing off-shore CO2 emissions



Electrification of heat E-heaters and electrical hybrids



SMR & Thorium Reactors Small Modular Reactors for power generation and thermal storage





Vertical Once-Through Highly efficient & quick installation



Energy Storage OTSG in thermal storage application



T-SCR

SCR for single cycle operation Reducing emissions and supporting the grid stability



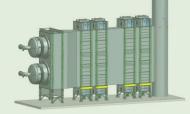
Molten salt storage

Adding a molten salt thermal storage application



Ammonia cracker

Releasing Hydrogen from transport ammonia











Addressing various market segments



Each segment is experiencing its own challenges and needs a dedicated (design) approach

Power & Heat Generation





Lower overall emissions



Operational flexibility Great part load performance



Lifetime extensions

Onshore 0&G





Superb availability



Fuel flexibility



Reliable Power & heat supply

Offshore Power and O&G





GTs number 1 source responsible for CO2



New units and retrofits



Compact, light and modular design approach



Cost competitiveness essential in obtaining financial investment decisions \$\(\begin{align*} \b



Typical delivered projects behind industrial GTs



Karish FPSO, Mediterranean sea



3 x 12 MWe gas turbines

- Vertical Once-Through WHRU
- Internal by-pass channel
- Modularized on GT+OTSG skid for offshore

Pipestone compressor station, Canada



1 x 37 MWe gas turbine (MD)

- Vertical WHRU
- Including external bypass
- Fast construction concept
- Glycol/water mixture

Mega project, Bolivia



22 x 50 MWe Gas turbine

- Once-Through type HRSG
- Modular design and fast construction concept
- Conversion of OCGTs to CC

Small and medium gas turbines for a multitude of applications

Typical delivered projects behind large GTs



Zarga, Jordania



3 x 120 MWe gas turbines

- Vertical HRSGs
- Oil firing capability
- Including bypass systems

Lordstown, Ohio USA



2 x 310 MWe gas turbines

- Horizontal 3 pressure + RH
- DrumPlus[™] Fast start & Cycling capability
- "Top Plant" by Power Mag.

Keadby II, United Kingdom



1 x 590 MWe gas turbine

- Vertical Once-Through HRSG
- Highly efficient steam cycle (approx. 63% CC efficiency)
- World's first 50hz 9000HL in CC

Large gas turbines focus on flexibility and efficiency

Summarizing and setting the scene



Heat transfer as enabler for the gas turbine future



- Heat transfer an essential enabler
 - Heat transfer is an essential enabler for gas turbines in Power and Heat generation throughout the energy landscape for emissions reduction
- An integral approach

 Gas turbines solutions require an integral approach to tackle the market requirements of today
- No one can do it alone...

 The energy transition ahead of us needs companies to collaborate on new projects and new technologies

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