



European Turbine Network Workshop

“Optimisation of Operations to meet Current and Future Market Requirements”

Simon R Balmer
Bucharest, 15th March 2018

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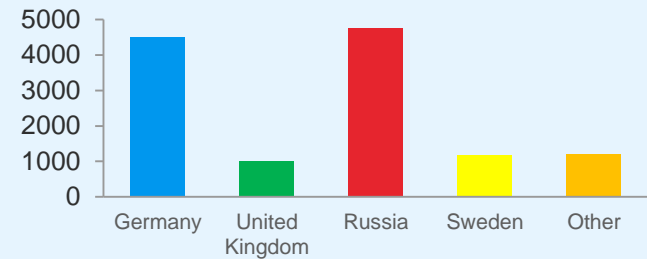
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Uniper

- Uniper is an international energy company with approximately 13,000 employees and operations in more than 40 countries.
- Our portfolio comprises industrial-scale plants, trading activities and service provision.
- We stand for a reliable supply of energy.
- Since September 2016, Uniper has been listed on the stock exchange and represented in the MDAX and MSCI-Germany.

Employees



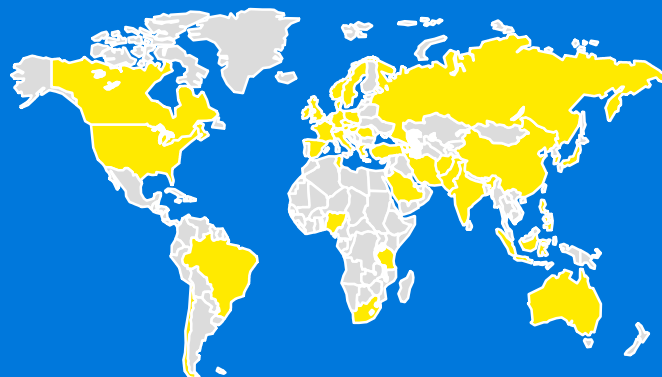
Share price development



Uniper at a glance

Our operations

Power Generation
Commodity Trading
Energy Storage
Energy Sales
Energy Services



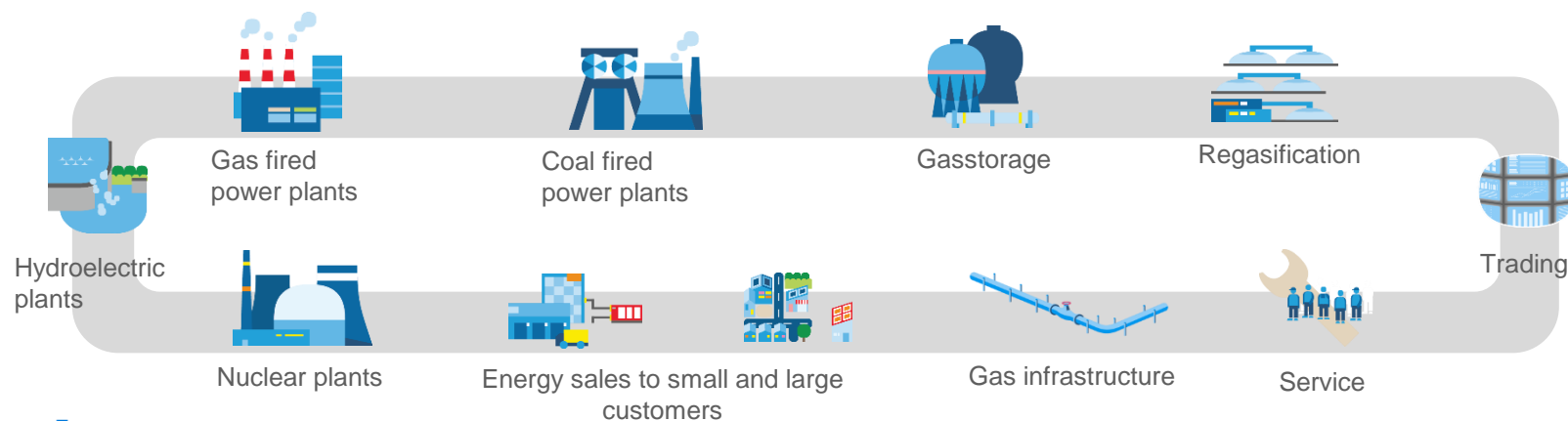
We operate in 40+ countries around the world

€2.1bn
EBITDA in 2017

100 years
Experience

~38 GW
Generation capacity

Main activities

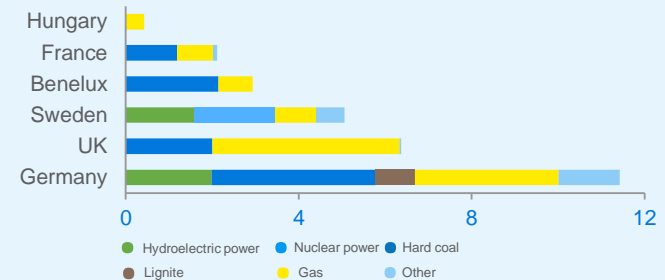


Power generation

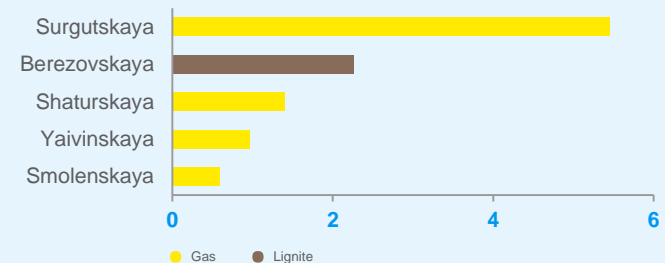
Our highly flexible and adjustable power plants ensure a sufficient and reliable power supply

- With around 38 GW of installed generation capacity, we are among the largest global power generators.
- Thanks to our high proportion of hydroelectric and gas plants, our power plant complex is especially environmentally friendly.
- In Russia, our power plants provide approximately 5% of the country's total energy needs.

27 GW power generation in Europe



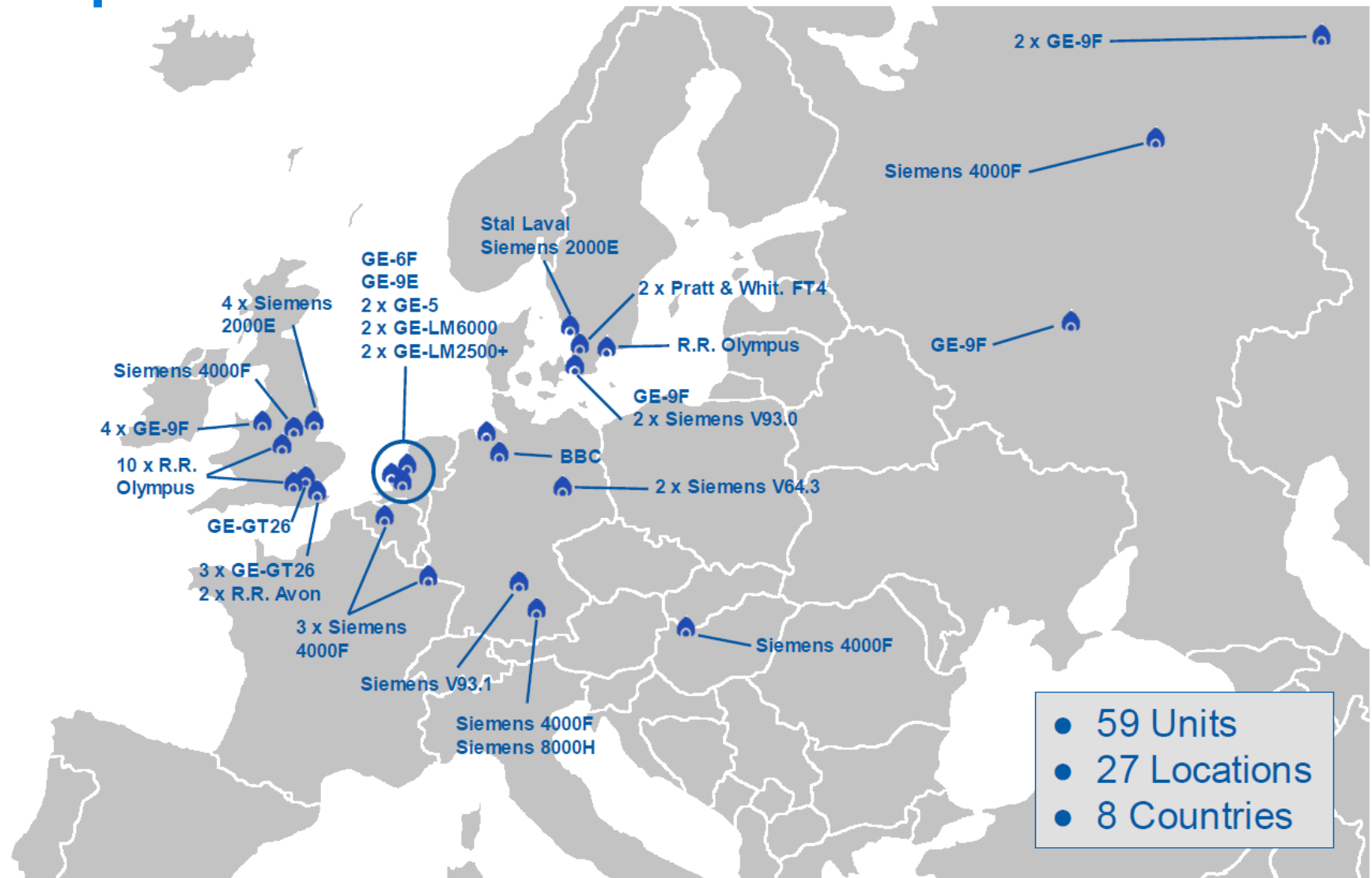
11 GW power generation in Russia (5 power plants)



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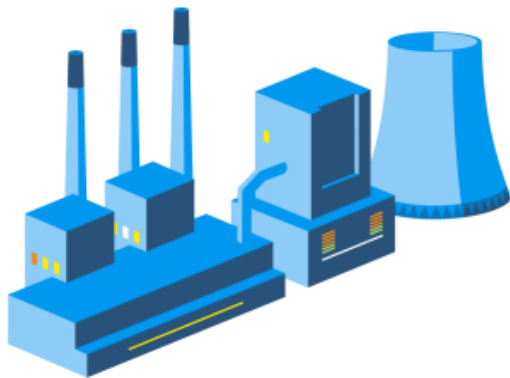
Uniper CCGT Fleet



Uniper CCGT Fleet

The CCGT Fleet is made up of:

- Established plant supplied from different OEM's
- A range of technologies and sizes
- Plant operating in all markets
- Assets at different stages of life cycle...
- With variations on the opportunities & challenges ahead.



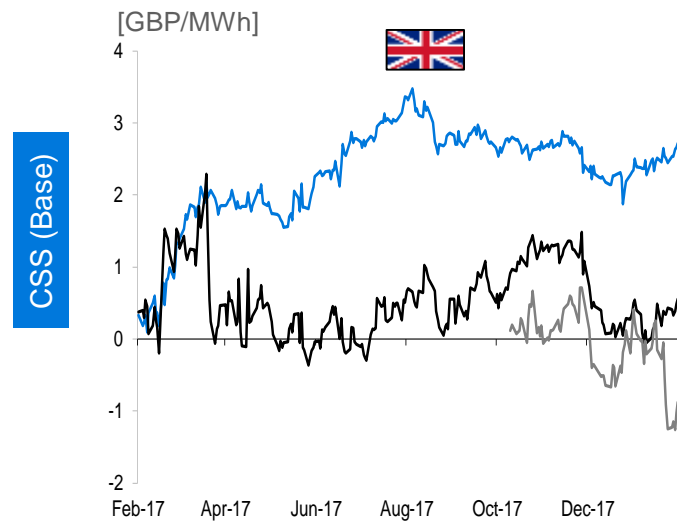
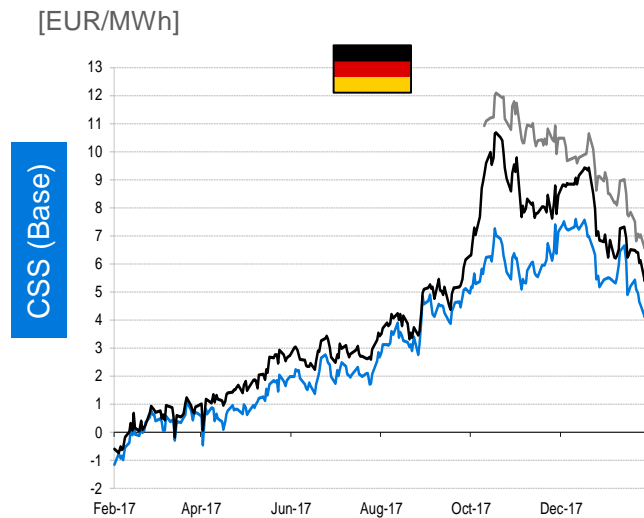
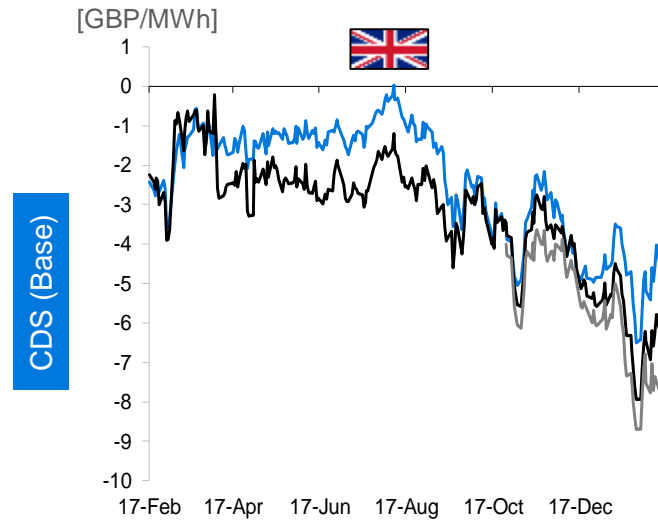
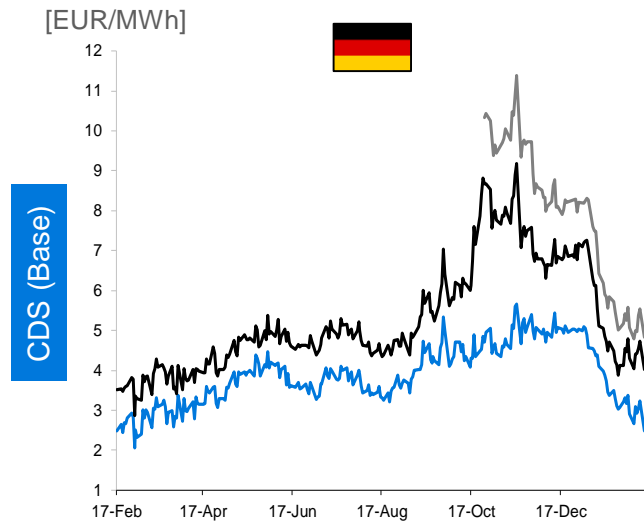
2017 Performance:

- Best ever fleet HSE delivery
- Controllable cost saving against budget
- Maintenance CAPEX spend on plan
- Year on Year improvement in technical availability and reliability
- Improvement Project delivery on track

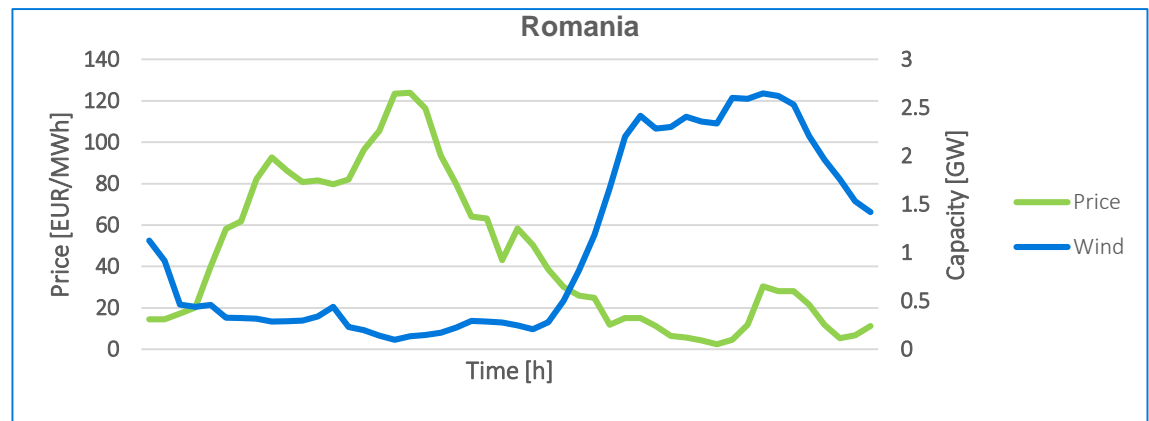
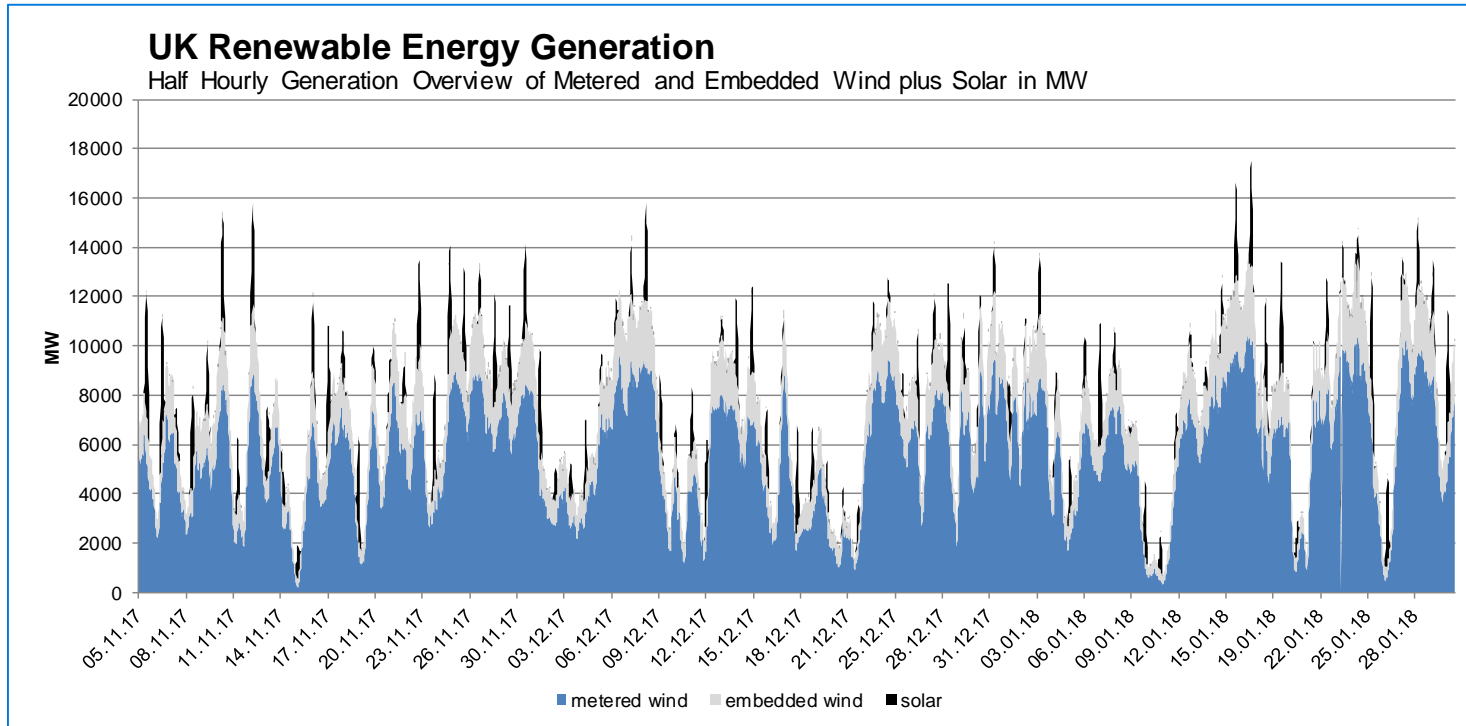
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Power Market Outlook



Power Market Volatility



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2018 CCGT Fleet Focus Areas



Putting People First
“in times of uncertainty”

Delivering Our MTP
“It’s what we do!”

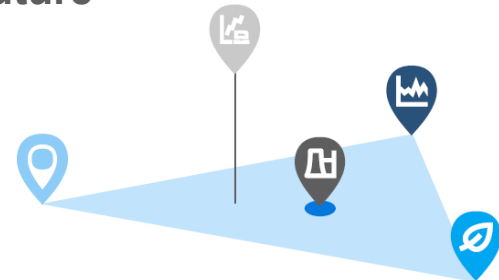


Beyond Our Promises

“From positive cash flow
to business profitability”



Shaping the ‘Beyond’
“Readiness for the future”



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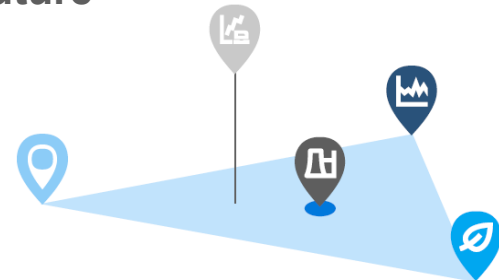


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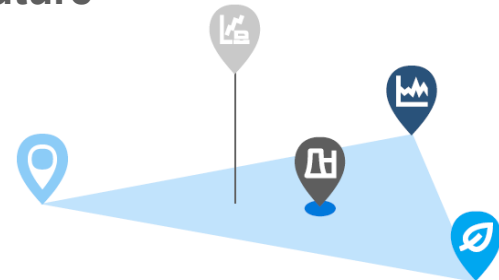


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Thank You...

